

2014.6.27





## **Revision of Financial Forecasts**



Consolidated results of FY14.6 are expected to significantly exceed the previous forecast due to strong performance by Incubation and Marketing

 $\sim$  Operating income (85% YoY) and Ordinary income (40% YoY) likely to hit a record high  $\sim$ 

■ Revision of Financial Forecasts for FY14.6 (Jul 1st 2013 – Jun 30th 2014)

	FY13.6 Full Year	FY14.6 Full Year		Difference		
JPY in Million	Actual	Previous Forecast	Revised Forecast	YoY	Amount	Ratio
Net Sales	27,964	32,000	33,600	+20.2%	+1,600	+5.0%
Operating Income	1,322	1,800	2,450	+85.3%	+650	+36.1%
Ordinary Income	3,078	3,500	4,300	+39.7%	+800	+22.9%
Net Income	2,715	2,100	2,750	+1.3%	+650	+31.0%

## [Reasons for the revision]

- Incubation expects to significantly outperform the profit plan as equity market conditions in Japan and overseas have become favorable, leading to partial sale of shares
- Marketing expects to significantly outperform the revenue and profit plan due to strong growth of ROIfocused performance based ads



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